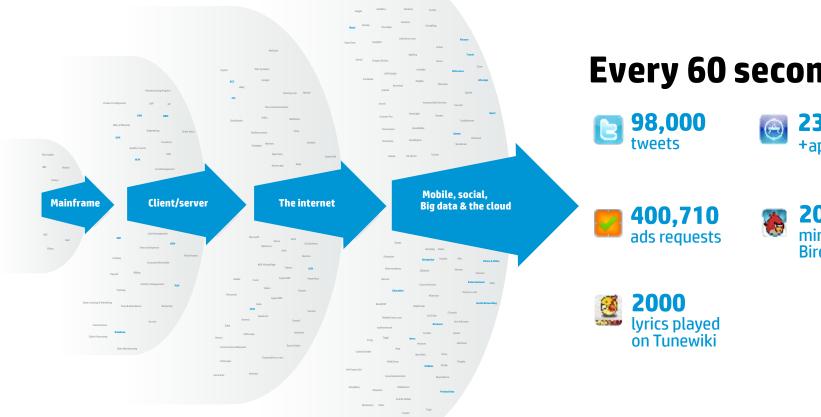


The explosion of data is not news to anyone ...



Every 60 seconds

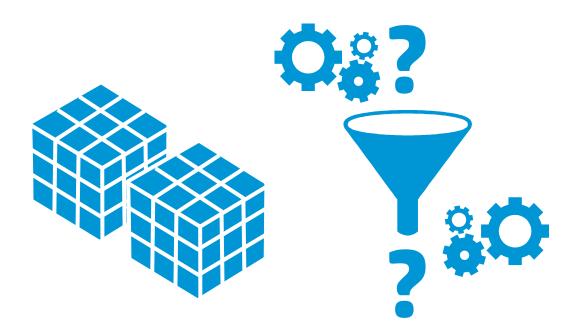


+apps downloaded





Today, data analysis is slow, painful and costly







Imagine a world where you can have a conversation with your data!

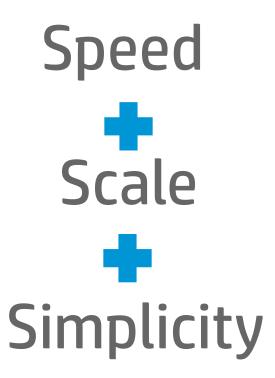
Vertica makes this a reality with real time analytics !!!





Introducing Vertica

- SQL Database for Real-time Analytics
- Runs on x86 hardware
- MPP Columnar Architecture scales to PBs!
- Reduced footprint via Advanced Compression
- Extensible analytics capabilities
- Easy to setup and use
- Elastic grow/shrink as needed
- Extensive Ecosystem of analytic tools





Proven by 2500+ Customers Worldwide

























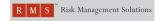
















- **Promotional Testing**
- Claims Analyses
- Patient Records Analyses
- Clinical data Analyses
- Fraud Monitoring
- Financial tracking
- Tick data back-testing

- **Behavior Analytics**
- Click Stream Analyses
- **Network Analyses**
- **Customer Analytics**
- **Compliance Testing**
- Loyalty Analysis
- Campaign Management



5 Building Blocks for Collaborative Analytics

Performance that enables Interactive and Iterative Q&A with the Data

Extensible + ability to share (tools, views, code and data)

Ability to record and replay Analyst "thought-process"

Sand-boxing data to enable ad-hoc and intense experimentation

Ability to dynamically access a variety of data sources

Vertica can be an excellent platform for collaboration!



Performance that enables Interactive and Iterative Q&A with the Data

"Vertica opened doors to analyses that otherwise were either too time-intensive or impossible. A larger team of business managers now have faster, easier access to more information. That knowledge is invaluable in an aggressively competitive market like ours."

-Brian Harvell, Executive director for network operations, Comcast

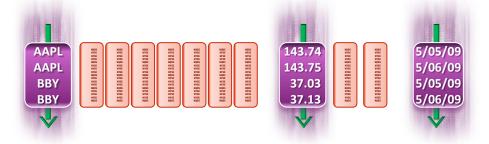




Column Store - Column-Based Disk I/O

Typical FinServ price per stock for 1 day

Column Store - Reads 3 columns



SELECT AVG(price) **FROM** tickstore **WHERE**symbol = 'AAPL" AND date = '5/06/09'

Row Store - Reads all columns

| AAPL 143.74 | 5/05/09 |
|--|--------------------------------|
| AAPL_1004 1004 1004 1005 1005 1005 100 100 100 100 100 100 | _{156 156 156} 5/06/09 |
| BBY ***** **** **** **** **** 37.03 | 5/05/09 |
| BBY **** **** **** **** **** *** 37.13 | 5/06/09 |



| Student_ID | Name | Gender | Class | Score | Grade |
|------------|--------------------|--------|-----------|-------|-------|
| 1256678 | Cappiello, Emilia | F | Sophomore | 62 | D |
| 1254038 | Dalal, Alana | F | Senior | 92 | A |
| 1278858 | Orner, Katy | F | Junior | 76 | С |
| 1230807 | Frigo, Avis | M | Senior | 64 | D |
| 1210466 | Stober, Saundra | F | Junior | 90 | Α |
| 1249290 | Borba, Milagros | F | Freshman | 96 | A |
| 1244262 | Sosnowski, Hillary | F | Junior | 68 | D |
| 1252490 | Nibert, Emilia | F | Sophomore | 59 | F |
| 1267170 | Popovic, Tanisha | F | Freshman | 95 | Α |
| 1248100 | Schreckengost, Max | M | Senior | 76 | C |
| 1243483 | Porcelli, Darren | M | Junior | 67 | D |
| 1230382 | Sinko, Erik | M | Freshman | 91 | A |
| 1240224 | Tarvin, Julio | M | Sophomore | 85 | В |
| 1222781 | Lessig, Elnora | F | Junior | 63 | D |
| 1231806 | Thon, Max | M | Sophomore | 82 | В |
| 1246648 | Trembley, Allyson | F | Junior | 100 | A |



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| F | Junior | С | 76 | Orner, Katy | 1278858 |
| M | Senior | D | 64 | Frigo, Avis | 1230807 |
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| F | Freshman | A | 95 | Popovic, Tanisha | 1267170 |
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| M | Junior | D | 67 | Porcelli, Darren | 1243483 |
| M | Freshman | A | 91 | Sinko, Erik | 1230382 |
| M | Sophomore | В | 85 | Tarvin, Julio | 1240224 |
| F | Junior | D | 63 | Lessig, Elnora | 1222781 |
| M | Sophomore | В | 82 | Thon, Max | 1231806 |
| F | Junior | A | 100 | Trembley, Allyson | 1246648 |

Columns used in predicates

Correlated values "indexed" by

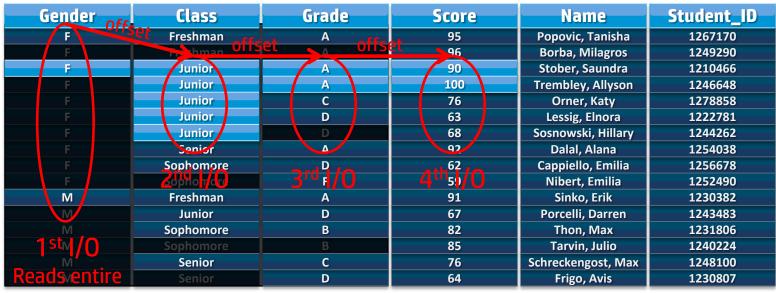


| Gender | Class | Grade | Score | Name | Student_ID |
|--------|-----------|-------|-------|--------------------|------------|
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| | Freshman | A | 96 | Borba, Milagros | 1249290 |
| | Junior | A | 90 | Stober, Saundra | 1210466 |
| | Junior | A | 100 | Trembley, Allyson | 1246648 |
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Columns used in predicates

Correlated values "indexed" by



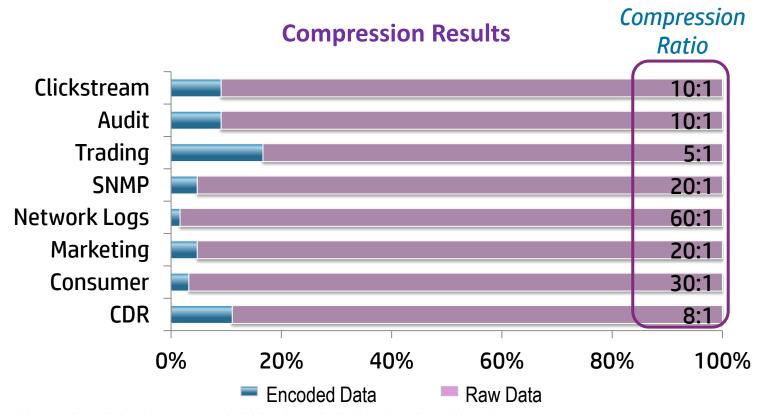


column

Example query: select avg(Score) from example where



Column Store - Column Based Encoding



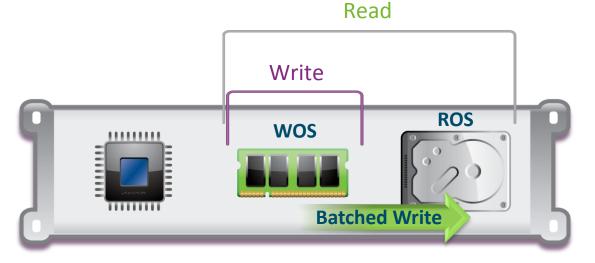


Real-Time Loading and Querying

Write-Optimized Store – WOS

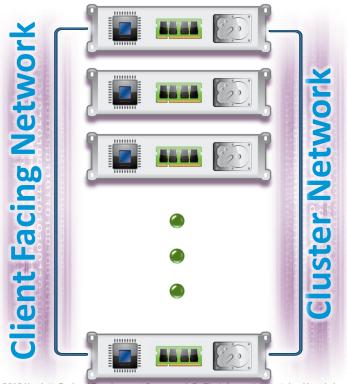
Read-Optimized Store – ROS

Tuple Mover – TM





Shared-Nothing, Scale-Out Architecture



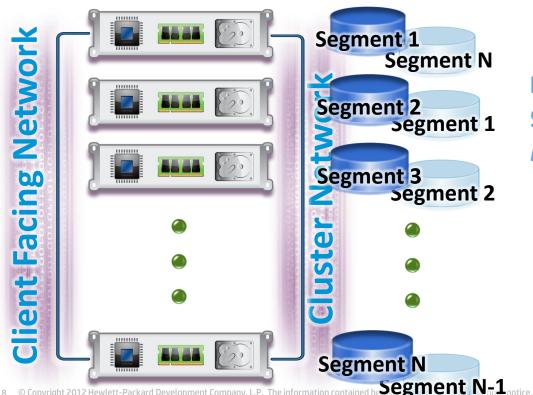
Massively Parallel Processing (MPP)

100% peer-to-peer

No specialized nodes
Can query & load to any node
Linear scalability



Revolutionary High Availability



RAID-like functionality within DB Smart K-safety Always-on loads & queries



Extensible + Ability to Share

A rich analytic platform with a large set of built-in analytics

Extensibility to develop custom algorithms

Share tools, views, code and data

Ability for users to run analytics defined by someone else via a standard tool



Vertica has a Rich Analytics Platform

SQL

- Window functions
- Graph
- Monte Carlo
- Statistical
- Geospatial

Extended SQL

- Sessionization
- Time series
- Pattern matching
- Event series joins

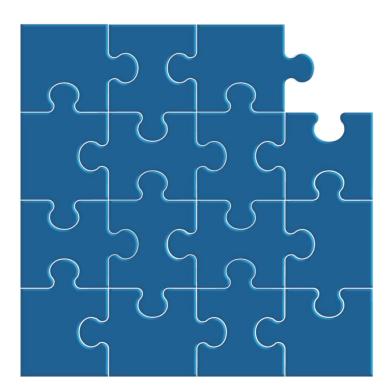
SDKs

- C++
- R
- More to come

Check out: http://www.vertica.com/2011/10/05/being-green-with-data-exhaust



Vertica Analytics Platform SDK



A framework for User-defined Extensions

Languages: C/C++ and R

Simple: concise APIs and examples

accelerate deployment

Flexible: operate on Structured and Unstructured data sets, fenced Option for Security

Efficient: In-process, fully parallel

User Community: Github.com

Check out: https://github.com/vertica/Vertica-Extension-Packages





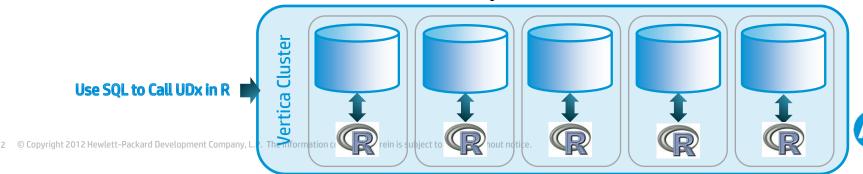
Analytic Extensions in R

What is R?

- Open source language for statistical computing
- Wide range of packages available for advanced data mining and statistical analysis

Advantages of running R from inside Vertica

- Vertica automatically parallelizes the execution of user defined R code
- Optimized data transfer between Vertica and R
- Enable 'R' users to benefit from Vertica's scalable MPP platform
- Enable 'SQL' users to benefit from advanced analytics with R



R Analytics Use Cases

Data-Mining Algorithms

K-Means Clustering – Segment customers based on geography, usage patterns, etc

Page Rank – Identify the influencers among my customers / users

K-Nearest Neighbors Classification

Naïve Bayes Classification

Classification and Regression Trees

In-Database Scoring

Financial Services: What is the probability of default for each mortgage in our portfolio?

Sensor data: What is the probability of failure for each of my in-home devices?

Health care: What is the probability that this medical insurance claim is fraudulent?



Record and replay Analyst "thought-process"

Data Collector

Comprehensive tracking of what the database is doing
Automatic and low over-head collection
Includes query logging, performance profiling and so on
Easy SQL access to retrieve data back
Privilege model for sharing / protecting access to activity
Customizable Retention Policy



Sand-boxing data to enable ad-hoc and intense experimentation

Efficient snapshot objects, with COW semantics

Export from one Vertica Cluster to another

SQL command to transfer data subset to another cluster

Source and Target cluster can be different in size, config and physical design

Optimized protocol for data transfer, keeping data compressed when possible

Ability to export to a cluster on EC2



Ability to dynamically access a variety of data sources

User-defined Loads & External Tables

UDL is an extensible adapter API to load data from any source, in any format

External Tables provides ability to make loads "dynamic" i.e. at query time

Connectors available to data sources such as HDFS, Other Databases, etc



Want a conversation with your data? Evaluate Vertica!

Enterprise Edition

Free 30 day evaluation

Community Edition

• Free Download 1TB, 3 nodes

Check Out Vertica Extensions on Github!

https://github.com/vertica/Vertica-Extension-Packages



And especially for Baseball fans!

http://www.vertica.com/2012/09/11/vertica-moneyball-and-r-the-perfect-team/

